

Register online and we'll notify you of bidding opportunities!

- Go to **bids.smud.org** and click **Register as a New User**
- Log into your new account and click **Maintain Enrolled Categories/User Info**
- Click the **Manage Account** tab and select your email preferences, then **Save**
- Click the **Enrolled Categories** tab, then click the **Add/Maintain Categories** button at the bottom
- When **Maintain Enrolled Categories** pops up, select the goods and services you provide from the drop-down menus
- Be sure to click **Add** for each category and **Save** when you're done
- You should receive a message stating **Categories Saved Successfully**

Log into your account to explore published solicitations, view past bid results and search supplier postings.

For help contact 916-732-5600

Are you a certified small business?

If you're a certified small business and a SMUD ratepayer, you may qualify for our Supplier Education and Economic Development (SEED) program.

Receive program incentives every time you submit a bid!

Learn more at **smud.org/SEED**

Tips for Success

- Keep your online profile up-to-date, including your goods and services categories, and make sure that email notifications aren't going to SPAM/junk mail.
- Submit your DGS (Department of General Services) certification information in advance so it's current and valid at the time of your bid.
- Comply with all Supplier Education and Economic Development (SEED) qualification requirements as applicable.
- Even if you've done business with SMUD before, it's best to answer questions as if for the first time—reviewers may not be familiar with your work.
- Be concise. Try to answer questions exactly as stated rather than referring to attachments.
- Always provide references when requested, rather than deferring (e.g. "will provide after award or after short-listed").
- When bidding materials, include Freight on Board (FOB) in the final bid price.
- Verify all calculations before submitting your bid.
- When bidding construction, include all taxes in the final bid price.
- Check for any late addendums.
- Sign all forms to ensure your bid is accepted.
- Submit the exact number of bid copies requested.

Learn more at

smud.org/do-business-with-smud



Doing business with SMUD



Powering forward.
Together.

Commonly Purchased Goods and Services*

Construction

Building
Demolition
Equipment Rental
Hydro
Site Work
Telecom

IT

Computer Hardware/Software
Communication Equipment
Project Software Solutions
Services
Software Maintenance/Licensing
Technology Consulting

Materials

Boiler Components
Cable/Wire
Capacitors
Chargers
Chemicals & Lubricants
Connectors
Construction Equipment/Materials
Cross Arms
Cutouts
Distribution/Power Transformers
Fencing/Gates
Fleet/Vehicles/Parts/Services
Fuels/Lubricants
Generators
Hydraulic Tools/Supplies

Industrial Supplies

Instrumentation/Control Junction Boxes
Office Equipment/Supplies/Furniture
Pole Line Hardware
PVC Conduit
Safety Equipment
Solar Equipment
Switchgear/Components
Tools
Trailers
Turbine Parts
Vehicles
Wood Poles
Uninterruptible Power Supply Ups

Services

Abatement
Accounting
Administrative
Advertising
Audio Visual
Auditing
Benefits & Administration
Billing
Business Technology
Catering
Claims/Collection
Consulting
Copy Services
Energy Management
Engineering
Environmental

Fabrication Facilities Management

Financial
Fitness
Geotechnical
Graphics/Design
Human Resources
Inspections
Insurance
Legal
Mailing
Market Research
Medical
Moving
Painting/Coating
Postal Production
Project Management
Public Relations
Remediation
Rentals
Research/Development
Safety
Smart Grid Equipment
Staff Augmentation
Testing/Analysis
Towing
Transmission & Distribution
Transportation
Tradeshow
Training
Underground Drilling/Trenching
Vegetation Management
Vending

For a list of procurement contacts and more information visit smud.org/do-business-with-smud